



Room 110
MSB Building
Circular Quay West
Sydney

THE ASSOCIATION
OF

GPO Box 32
Sydney NSW 2001
Telephone: (02) 277 581
Telex: AA24944
Fax: (02) 251 2364

AUSTRALIAN PORT AND MARINE AUTHORITIES

Mr. C.R. Harding,
Marketing Director,
Halisa Pty Ltd.,
275, Alfred Street,
North Sydney. N.S.W. 2060.

14th January 1988
PB:DW

22 JAN 1988

Dear Mr. Harding,

Further to conversations with Mr. Colin Shaw and Mr. Stephen Gould we would ask you to provide a quotation for implementing a RUBAC system within the Association of Australian Port and Marine Authorities (A.A.P.M.A.).

You have been supplied with a report compiled by Mr. John Raven, the facilitation adviser to the International Association of Ports and Harbours (I.A.P.H.). That report details his opinion that current EDI practices are 'temporary relief which plaster twentieth century techniques over nineteenth century procedures and enforce the employment of very expensive Value Added Network Suppliers'.

Our technical advisors are prepared to further consider the concept of RUBAC within E.D.I.

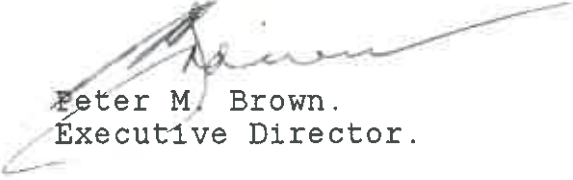
Please find enclosed a copy of the United Nations ESCAP Port Computer Handbook and The Port Management Information System (PORTMIS).

We understand you are applying for a grant with the N.S.W. FIRST scheme with probably the Maritime Services Board (M.S.B.) as the Government Agency. If the MSB agree to to participate in the FIRST scheme, please be prepared to advise us how you would implement RUBAC in the following stages:

Stage 1	AAPMA
Stage 2	MSB
Stage 3	Port of Botany Bay
Stage 4	Other Ports in NSW
Stage 5	Other Ports in Australia
Stage 6	Ports Asia
Stage 7	Ports worldwide

In the ESCAP handbook it details the configurations and suppliers of port systems worldwide. We have to be assured that RUBAC will cater for the majority of the computers (32 Mainframes, 72 Minis, 712 Micros and 195 Wordprocessors) implemented by the members of the I.A.P.H.

Yours sincerely,
ASSOCIATION OF AUSTRALIAN PORT AND MARINE AUTHORITIES


Peter M. Brown.
Executive Director.